

# Financier-1

## Product Overview

## Personal Loan Management Solution

A consumer finance solution aimed specifically at the small business sector

The commercial and consumer finance market is amongst the most competitive in the world, making it harder for smaller finance companies, single agents and new start-ups to compete against the main stream giants.

With an increasingly savvy consumer, smaller companies are also coming under mounting pressure to offer a slick and simple service to their customers.

Financier-1 is designed specifically for smaller personal loan finance companies, providing support for all the key areas involved in loan management.

### Financier-1 enables you to:

- Set-up quotes
- Create agreements
- Automatically calculate
  - Interest
  - Payments
  - Settlement quotes
- Manage brokers
- Create customer and broker links
- Import and export to third party applications

Guiding you through all the aspects of loan management, quickly and effortlessly, Financier-1 makes use of our latest development methods to enable you to complete your daily tasks with minimal input, using simple data entry on clear and concise screens.

Windows based, Financier-1 makes use of data stored in alternative sources such as MS Excel, enabling you to import agreement and customer details in addition to exporting them too.

Simple data retrieval also means that you can add payments, view quotations, record commissions and send letters to your customers whenever you wish.

Additional features of Financier-1 include the ability to create links between agreements, customers, brokers and employers, ensuring consistency of information and faster retrieval of information.

Our broker management feature also eradicates the need to keep detailed paper records of who sold what and when, further streamlining your operation and reducing both cost and risk.

Financier-1 makes personal loan management easy, carrying out all the necessary algorithms required to accurately calculate complicated quotes, loan interest and settlement figures effortlessly in the background, leaving you to focus on growing your business.



## KEY BENEFITS OF FINANCIER-1:

- **Easy to use:** Begin setting up agreements and customers almost immediately. Windows based Financier-1 is both quick and easy to install.
- **Affordable:** Financier-1 requires no specialist hardware or set-up costs, just install the software and begin managing your loans.
- **Easy to manage:** Financier-1 lets you manage the relationship between your customers, employees and brokers, reducing the need for unnecessary paper trails and giving you access to all your information at the touch of a button.
- **Reduces risk:** By taking away the need to carry out complicated calculations, Financier-1 enables you to create and manage your agreements with minimal input, allowing you to focus on growing your business.
- **Scalable:** Financier-1 can grow with your business, helping to provide an immediate and long-term professional relationship between your customers and brokers.

## Working with Welcom Software

For over 26 years Welcom Software have delivered off the shelf and bespoke solutions to a wide variety of companies across many sectors. During this time we have strived to meet and exceed the expectations of our customers.

The knowledge, experience and skills of our people have enabled us to create solutions that provide a level of customer interaction we feel no other software vendor can offer and our adherence to standard codes of practice ensures that you're guaranteed a consistent level of quality, support and service.

**For further information on business solutions and services you can count on, call 0845 456 5859.**



Welcom Software Ltd  
The Exchange  
Station Parade  
Harrogate  
North Yorkshire  
HG1 1TS

T: 0845 456 5859  
F: 0845 456 5253  
W: [www.welcom.co.uk](http://www.welcom.co.uk)  
E: [info@welcom.co.uk](mailto:info@welcom.co.uk)

Registered in England No. 01382422



INVESTOR IN PEOPLE



LEADERSHIP  
AND MANAGEMENT